



RED HAT®  
ACADEMY

# RED HAT ACADEMY

PARTNER WITH THE LINUX® LEADER TO DELIVER A SUPERIOR LEARNING EXPERIENCE

## RED HAT



The world's leader in open source and provider of the leading enterprise Linux platform



Recognized by Forbes as one of "The World's Most Innovative Companies" for 2016

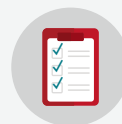


Positioned as a "Visionary" in multiple Gartner Magic Quadrants in 2016<sup>1</sup>

## RED HAT ACADEMY



Provides Red Hat curriculum at no cost



Develops in-demand skills employers need



Addresses the challenges academic institutions face keeping technology offerings up-to-date

## CHALLENGES AND SOLUTIONS

### CHALLENGE:

*Creating and maintaining enterprise-ready curriculum.*

### SOLUTION:

- Continually updated curriculum created with input from Red Hat's support team and field personnel
- Delivers practical skills for workplace tasks

“ We were having trouble coming up with a good, solid, rigorous Linux curriculum. We had an opportunity to become a member of the Red Hat Academy, and we jumped on it and never looked back.

**Lee Toderick**  
East Carolina University  
United States

### CHALLENGE:

*24% of graduates feel that the cost of education exceeded the value.<sup>2</sup>*

### SOLUTION:

- Prepares students with valuable skills that companies are seeking
- Increases your value, since more than 90% of the Fortune 500 rely on Red Hat<sup>3</sup> (including 100% of airlines, telcos, healthcare companies,<sup>3</sup> and commercial banks<sup>4</sup>)

“ The importance of Linux in the IT market is growing rapidly, so the Red Hat Academy program enhances career prospects for our graduates.

**Krzysztof Brzosko**  
Bialystok Technical University  
Poland

### CHALLENGE:

60% of graduates do not feel adequately prepared to fulfill the requirements of their job.<sup>5</sup>

### SOLUTION:

- A superior teaching approach ensures maximum knowledge, skills transfer, and retention.
- Students engage in task-focused activities, checks for understanding, and facilitated discussions.
- Red Hat Certifications are available to students at discounted rates.

“With the rapid growth of Linux, [the] Red Hat Academy program provides a high-quality training curriculum which equips our students with the skills needed to be work ready.”

**Peter Drake**  
Victoria Polytechnic  
Australia

### CHALLENGE:

Graduates feel they are weaker in “technical” skills compared to “softer” skills.<sup>5</sup>

### SOLUTION:

- Students gain strong foundations in open source concepts and technologies.
- Students learn to preempt system failures and quickly react to issues that arise in the workplace.

“Red Hat Academy is, without a doubt, the most demanding and thorough Linux curriculum product on the market.”

**Robert Guess**  
Tidewater Community College  
United States

## PARTNER WITH THE LINUX LEADER

DIFFERENTIATE YOUR ACADEMIC PROGRAM WITH RED HAT OFFERINGS THAT TEACH THE MODERN SKILLS EMPLOYERS DEMAND



Robust lab environments with flexible delivery options



Comprehensive printed, digital, or online textbooks



No-cost instructor training and support



Discounted certification exams available for students

## BECOME A PARTNER

Learn more about the benefits of Red Hat Academy to your institution and students and complete our online partnership application form.

[redhat.com/academy](http://redhat.com/academy)



1. Red Hat in the “Visionaries” quadrant of Gartner’s August 2016 x86 Server Virtualization Infrastructure for Red Hat Enterprise Virtualization. In the October 2016 Magic Quadrant for Distributed File Systems and Object Storage for its storage solutions - Red Hat Ceph Storage and Red Hat Gluster Storage.

2. Prioritize, Focus, Evolve: Five Critical Issues Facing Higher Education Leaders in 2014  
<http://www.eduventures.com/2014/04/prioritize-focus-evolve-five-critical-issues-facing-higher-education-leaders-2014/>

3. Red Hat client data and Fortune Global 500 list, 2014.

4. Red Hat client data and Fortune 500 list, 2014.

5. Mind the gaps The 2015 Deloitte Millennial survey

<http://www2.deloitte.com/content/dam/Deloitte/global/Documents/About-Deloitte/gx-wef-2015-millennial-survey-executivesummary.pdf>